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Preference stability over time using two weight elicitation methods for wastewater infrastructure planning

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Eawag: Das Wasserforschungsinstitut des ETH-Bereichs

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Background

- MCDA relies on preference elicitation
- Weight elicitation: * prone to biases
* depends on method
- Most reliable method? → Stability of preferences over time = reliability proxy (prop. rank reversals; sum of absolute differences weights, SAD)
- Limited experimental literature on preference stability (mostly economics)
- Environmental real-world decision making: additional challenges in preference elicitation – lack of guidance and sound best practices








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Background

Sustainable Water Infrastructure Planning (SWIP: www.eawag.ch/swip)
(National Research Programme NRP 61)

- Water supply & wastewater infrastructure is of core importance & expensive
- Infrastructure is aging (25% needs rehabilitation soon, ...)
- Can infrastructure cope with new demands? (micropollutants, climate change, ...)
- Existing planning tools are not planning into far future and are not participatory

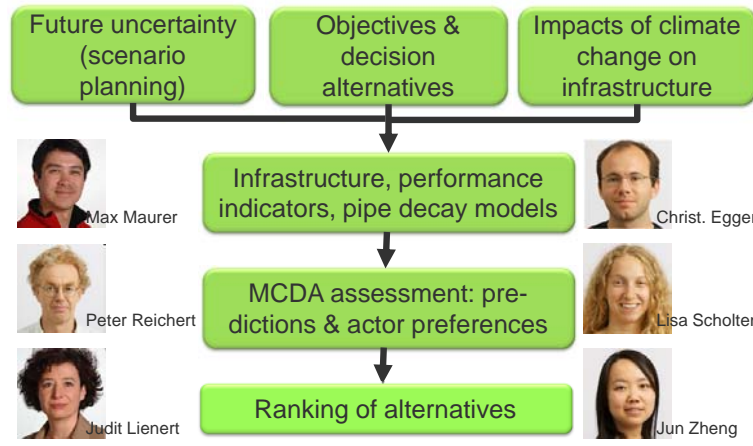




Provide framework and tools for long-term water infrastructure planning that includes uncertainty, non-technical objectives, and stakeholders

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Background

Sustainable Water Infrastructure Planning (SWIP: www.eawag.ch/swip)



Future uncertainty (scenario planning) Objectives & decision alternatives Impacts of climate change on infrastructure

Infrastructure, performance indicators, pipe decay models

MCDA assessment: predictions & actor preferences

Ranking of alternatives

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Research objectives and hypotheses

Online experiment to compare two weight elicitation methods

- Difference betw. two elicitation methods? SWING and SMART/SWING-variant...
 - ... perceived difficulty?
 - ... reliability of weight elicitation?
- Feasibility of online weight elicitation?
- Do weights affect case study outcome?

Hypotheses

- **H1: services of wastewater infrastructure are of similar importance to all people**
- H2: Respondents attach higher weights to their field of expertise
- H3: SWING is perceived as more difficult
- **H4: Preferences are more stable over time if elicited with SMART/SWING-variant**
- H5: Strong preferences are more stable



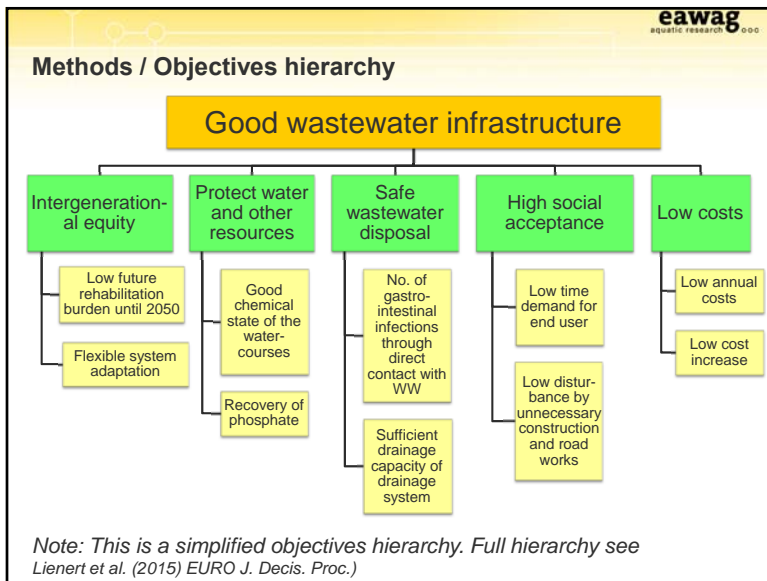

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Methods / Design

July 2013 (N = 314) (Eawag / public)		August 2013 (N = 200)	
SWING	N = 158	SWING	N = 94
SMART/SWING-var.	N = 156	SMART/SWING-var.	N = 106

Explanation / description of objectives

<p>A. Knowledge, experience</p> <p>B. Elicitation: compare 2 x 5 sub-objectives, then 5 main objectives (Status quo, worst/ best-possible case given)</p> <p>1. ranking</p> <p>2. rating (scoring)</p> <p>C. Feedback (certainty, difficulty, reasons, consideration of range)</p> <p>D. Explanatory variables (e.g. demographic, environmentally friendly behavior, relation to water)</p>	<p>A. ---</p> <p>B. Elicitation: as before, but randomized order of sub-objectives ...</p> <p>1. ranking</p> <p>2. rating (scoring)</p> <p>C. ---</p> <p>Any new knowledge/ experience? Did judgments change? Why?</p> <p>D. ---</p>
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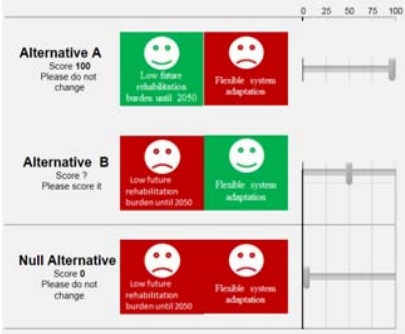


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Methods / Visualization of weight elicitation

Example SWING

- Ranges:** description of best / worst case and status quo of objectives
- Ranking:** choose objective that is most important to improve
- Scoring with slider** (points between 100 – 0)



Methods / Visualization of weight elicitation
 Example SMART/SWING-variant (based on *Mustajoki et al. 2005, Decis. Sci.*)

- Ranges:** description of best / worst case and status quo of objectives
- Ranking:** choose objective that is most important to improve
- Scoring** with slider (points between 100 – 0) (inspired by AHP)

Note: For main objectives, because there are more than two objectives, first a reference objective is selected with which all others are compared (Mustajoki et al. 2005, Decis. Sci.)

Results / Preference patterns, H1 / H2
H1: No differences between sample groups concerning weights
 H2: Respondents attach higher weights to their field of knowledge/ expertise

- Most important objectives:
Protection of water and other resources
Safe wastewater disposal
- Public (N=249) and Eawag (N=65) gave similar weights, with two exceptions → **Exceptions confirm H2**
- SMART/SWING-var. more extreme than SWING SMART/SWING: higher weights to 'resources' / lower weights 'social'
- Few other differences (e.g. none for gender, age, ...), most notably:
 Having children → higher weight 'equity'
 University → higher weight 'resources'

Discussion / Preference patterns, H1
 H1: No differences between sample groups concerning weights

Scholten et al. (2015, EJOR) *Zheng et al. (subm.)*

- Weight distribution very similar to careful face-to-face expert elicitation in two separate studies (*Scholten et al., 2015, EJOR; Zheng et al., subm.*)
 → **Strong evidence that 'low costs' is NOT most important objective**
- H1 well supported**, but surprising difference between SWING & SMART/SWING-variant → Does AHP rating scale cause larger spread of weights?
- Some support of follow-up hypothesis → **SMART/SWING-variant seems to lead to more extreme weights** (steeper slope of linear component of average weights)

Results / Preference stability over time, H4, H5
H4: Respondents using SMART/SWING-var. = more stable preferences

- H4 clearly rejected!**
- Proportion rank reversals, weights main objectiv. (N=200, p=.000, t-test)
 SWING: 0.32
 SMART/SWING-variant: 0.5
- Sum of absolute differences, weights main objectives (p=.000, t-test)
 SWING: 0.38
 SMART/SWING-variant: 0.77
- (similar results for sub-objectives)

For five pairwise comparisons:
 0 = no rank reversals
 1 = 5 rank reversals

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Results / Preference stability over time, H4

Effect of explanatory variables on preference stability (regression analysis)

Rank reversal of sub-objectives	β	Sig.	Rank reversal of main objectives	β	Sig.
Method	.144	.034	Method	.386	.000
Knowledge	-.269	.000	Knowledge	-.138	.038
Experience	-.024	ns	Experience	-.073	ns
Age	.069	ns	Age	.187	.005
Education	-.127	.071	Education	-.024	ns
New experience	.150	.052	New experience	.158	.032

SAD of weights of sub-objectives	β	Sig.	SAD of weights of main objectives	β	Sig.
Method	.482	.000	Method	.492	.000
Knowledge	-.132	.035	Knowledge	-.046	ns
Experience	.072	ns	Experience	.030	ns
Age	.132	.034	Age	.186	.003
Education	-.097	ns	Education	-.090	ns
New experience	.129	.062	New experience	.138	.046

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Discussion / Preference stability over time, H4

- SWING produced more stable preferences over 1 month than SMART/SWING-variant (strong for rank reversals; less for SAD)
 - Systematic difference between the two weight elicitation methods? Why?
- SAD: AHP-rating scale in SMART/SWING-var. → Larger spread of weights (?)
- Why more rank reversals? "More difficult" SWING → think harder → more stable preferences (Hoeffler & Ariely 1999, J.Cons Psy)?
 - Replication of results required
 - test for psychological mechanisms
- Explanatory variables: method most important → follow-up for age / new information

Average weights

Rank 5 Rank 4 Rank 3 Rank 2 Rank 1



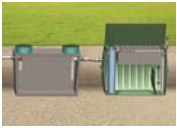
□ SWING (N=158)
▨ SMART/SWING-var. (N=156)

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Case study / Do weights affect outcome of decision?

Real Swiss case study from SWIP, rural region near Zürich




- Individual/ aver. group weights 1st vs. 2nd survey; additive MAVT-model; linear VF
- Difference in ranks of 6 wastewater alternatives? Current centralized to decentral system; year 2050; Kendall's Tau corr. c.
- Average group weights: although difference in weight patterns (SWING, SMART/SWING-variant):
 - no effect on MAVT-values 1./2. survey
 - Identical ranking 1./2. survey
 - Best rank: decentralized system(!)
- Individual weights: clear effect of method (N=200; t=4.3, p=.000)
 - SWING: 52% same rank (K.Tau: 0.556)
 - SMART/SWING-var.: 35% (K.Tau: 0.265)

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Discussion & Conclusion

- SWING produced stat. sign. more stable weights and MCDA-results than (new, "easier") SMART/SWING-variant
 - Designing and testing reliability of elicitation methods IS important!
- BUT effect cancels out if average group weights are used → aggregated population aver. = stable collective recommendation?
- Advantage of MCDA: can consolidate diverging preferences by searching for and constructing (new) consensus alternatives
 - verify in each (environmental) decision: is group average indeed wisest choice?
- Weights concur with individual interviews
 - online elicitation does seem feasible

Literature for this talk

- Also see SWIP project homepage (incl. two videos): www.eawag.ch/swip
- judit.lienert@eawag.ch
- Hoefler, S., & Ariely, D. (1999) Constructing stable preferences: A look into dimensions of experience and their impact on preference stability. *Journal of consumer Psychology* 8: 113-139.
- Lienert, J., L. Scholten, C. Egger, M. Maurer (2015) Structured decision-making for sustainable water infrastructure planning and four future scenarios. *EURO Journal on Decision Processes (EJDP)* 3(1-2): 107-140. (SI on Environmental Decision Making).
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- Mustajoki, J., Hamalainen, P. P., Salo, A. (2005) Decision support by interval SMART/SWING-incorporating imprecision in the SMART and SWING methods. *Decision Sciences* 36: 317-339.
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